

# **Pixelworks Reports Fourth Quarter and 2005 Financial Results**

### January 31, 2006

TUALATIN, Ore., Jan 31, 2006 (BUSINESS WIRE) -- Pixelworks, Inc. (NASDAQ:PXLW):

Conference Call at 2 p.m. PST, January 31, 2006 - Pixelworks will host a conference call at 2 p.m. PST, January 31, 2006, which can be accessed at 719-457-2694 and using pass code 7914317. The conference call will also be available through a Web broadcast that can be accessed by visiting the Investor Relations section at www.pixelworks.com. A replay of the conference call will be available through February 2, 2006 and can be accessed by calling 719-457-0820 and using pass code 7914317. A replay of the Web broadcast will be available through February 28, 2006.

Pixelworks, Inc. (NASDAQ:PXLW), a leading provider of system-on-chip ICs for the advanced display industry, today announced financial results for the fourth quarter and year ended December 31, 2005.

Revenue for the fourth quarter of 2005 was \$43.3 million, a 13 percent increase from revenue of \$38.5 million in the fourth quarter of 2004 and a 7 percent decrease from revenue of \$46.8 million in the third quarter of 2005. For the year, revenue of \$171.7 million decreased 3 percent from revenue of \$176.2 million in 2004.

The loss before income taxes in accordance with generally accepted accounting principles (GAAP) in the fourth quarter of 2005 was (\$8.8) million, which compared to income before income taxes of \$2.9 million in the fourth quarter of 2004 and loss before income taxes of (\$10.0) million in the third quarter of 2005.

The company incurred an unusually large provision for income taxes of \$27.1 million in the fourth quarter of 2005, compared with recovery of income taxes of (\$1.2) and (\$4.7) million in the fourth quarter of 2004 and third quarter of 2005, respectively. The large fourth quarter provision for income taxes was due to an unanticipated \$31.4 million in tax expense, representing (\$0.66) per share, that was primarily related to recording valuation allowance against deferred tax assets, without which there would have been a tax benefit of \$4.3 million in the quarter.

Net loss in accordance with GAAP in the fourth quarter of 2005 was (\$35.9) million, or (\$0.75) per share. This compared to net income of \$4.0 million, or \$0.08 per diluted share in the fourth quarter of 2004 and net loss of (\$5.3) million or (\$0.11) per share, in the third quarter of 2005.

For the year, the company reported net loss of (\$42.6) million, or (\$0.90) per share. In 2004, the company reported net income of \$21.8 million, or \$0.45 per diluted share.

Non-GAAP(a) net loss in the fourth quarter of 2005 was (\$32.1) million, or (\$0.67) per share, including \$31.4 million, or (\$0.66) per share, in tax expense primarily related to recording valuation allowance against deferred tax assets as noted above. The large valuation allowance recorded in the fourth quarter was included in the non-GAAP tax provision, thereby increasing the non-GAAP net loss, in order for there to be comparability to prior periods in which changes in valuation allowance were included in the non-GAAP tax provision. For comparative purposes, the company reported non-GAAP net income of \$4.3 million, or \$0.09 per diluted share in the fourth quarter of 2004 and non-GAAP net loss of (\$592,000), or (\$0.01) per share, in the third quarter of 2005. For the year, non-GAAP net loss was (\$33.2) million, or (\$0.70) per share, compared with non-GAAP net income of \$23.1 million, or \$0.47 per diluted share, in 2004.

"Excluding the unusual tax expense, our fourth quarter bottom line results were slightly better than our forecast," said Allen Alley, President, CEO, and Chairman of Pixelworks. "We had better than expected revenue growth in advanced televisions, but came in below our expectations in projectors and advanced media processors. Gross profit margins came in at the high end of our expected range as we continued to ship a greater percentage of new products and our focus on expense controls resulted in operating expenses coming in at the low end of our outlook."

"We took several actions this past quarter to position Pixelworks to regain preeminence in the industry. We restructured the company to better balance resources and invested in and standardized on design tools across all of our design centers for better product development efficiency. We introduced a multitude of products at the Consumer Electronics Show in Las Vegas that we believe were very well received by top-tier OEMs. In addition, we began shipping our advanced timing controllers in volume to Samsung to extend our market footprint beyond the TV and onto the LCD panel itself. We believe all of these actions continue to move us in the right direction in terms of strengthening our competitive position and returning to profitability," concluded Alley.

#### Business Outlook for First Quarter 2006

The following statements are based on current expectations. These statements are forward-looking, subject to risks and uncertainties, and actual results may differ materially. These statements do not include the potential impact of any investments outside the ordinary course of business, or mergers or acquisitions that may be completed after December 31, 2005. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. The inclusion of any statement in this release does not constitute a suggestion by the company or any other person that the events or circumstances described in such statements are material. The company does not undertake to publicly update or revise these forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied in this release will not be realized.

The company estimates net loss per share in the first quarter of 2006 will be (\$0.19) to (\$0.22) on a GAAP basis and (\$0.08) to (\$0.11) on a non-GAAP basis, based on the following estimates:

-- Revenue of \$39.0 to \$43.0 million. Revenue is highly dependent on a number of factors including, but not limited to, general economic conditions, timely new product introductions, the company's ability to secure additional design wins with customers, growth rates in the flat panel monitor, multimedia projector, advanced television, set-top box, videoconferencing, broadcast, and imaging markets, levels of inventory at distributors and customers, and increased supply of products from the company's third party foundries.

-- GAAP gross profit margin of 40.0 to 42.0 percent. Non-GAAP gross profit margin of 45.5 to 47.5 percent, which excludes an estimated \$2.0 million in non-cash expenses for the amortization of various acquired intangible assets and \$0.2 to \$0.3 million in stock compensation expenses. Gross profit margin may be higher or lower than expected due to many factors including, but not limited to, competitive pricing actions, changes in estimated product costs, revenue levels, and changes in estimated product mix.

-- R&D and SG&A expenses, combined, of \$25.5 to \$26.5 million. Included in R&D and SG&A expenses are an estimated \$2.5 to \$3.0 million in non-cash stock compensation expenses (excluded for non-GAAP reporting purposes).

-- Non-cash operating expenses for amortization of purchased intangible assets of approximately \$0.3 million (excluded for non-GAAP reporting purposes).

-- Interest income, net of approximately \$0.4 million.

-- Effective tax rate of zero on a GAAP and non-GAAP basis. Both the GAAP and non-GAAP effective tax rates are subject to significant variation on an ongoing basis due to changes in the level of loss or income before taxes, deferred tax assets, research and development tax credits, and other factors.

### About Pixelworks, Inc.

Pixelworks, headquartered in Tualatin, Oregon, is a leading provider of system-on-chip ICs for the advanced display industry. Pixelworks' solutions provide the intelligence for advanced televisions, multimedia projectors and flat panel monitors by processing and optimizing video and computer graphics signals to produce high quality images. Many of the world's leading manufacturers of consumer electronics and computer display products utilize our technology to enhance image quality and ease of use of their products.

For more information, please visit the company's Web site at www.pixelworks.com.

Pixelworks is a trademark of Pixelworks, Inc. All other trademarks and registration marks are the property of their respective corporations.

### Safe Harbor Statement

The statements by Allen Alley and the statements in the Business Outlook for First Quarter 2006 above are forward-looking statements within the meaning of the Securities Litigation Reform Act of 1995. Such statements are based on current expectations, estimates and projections about the company's business. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Actual results could vary materially from the description contained herein due to many factors including those described above and the following: changes in growth in the multimedia projector, advanced television, flat panel monitor, set-top box, video conferencing, broadcast and imaging markets; changes in customer ordering patterns or lead times; competitive factors, such as rival chip architectures, introduction or traction by competing designs, or pricing pressures; insufficient, excess or obsolete inventory and variations in inventory valuation; lack of continued success in technological advances; shortages of manufacturing capacity from our third-party foundries; litigation involving intellectual property or other matters, non-acceptance of the combined technologies by leading manufacturers, changes in estimated product mix, and other risk factors listed from time to time in the company's Securities and Exchange Commission filings. The forward-looking statements contained in this press release speak only as of the date on which they are made, and the company does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of this news release. If the company does update one or more forward-looking statements, investors and others should not conclude that the company will make additional updates with respect thereto or with respect to other forward-looking statements.

#### PIXELWORKS, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

(Unaudited)

Three Months EndedYear EndedDecember 31,December 31,20052004200520052004

\_\_\_\_\_ \_\_\_\_

Revenue, net Cost of revenue (1)	\$ 43,334 \$38,462 \$171,704 \$176,211 28,145 21,371 108,748 90,991					
Gross profit	15,189 1	7,091	62,956	85,220		
Operating expenses: Research and develop Selling, general and	pment (2)	14,644	8,636	51,814	32,969	
administrative (3) Restructuring	1,162		,	23,736		
Amortization of purch intangible assets	ased 334	122	1,084	486		

----- ----- ------Total operating 24,356 14,980 84,676 57,191 expenses ----- -----Income (loss) from operations (9,167) 2,111 (21,720) 28,029 Interest income 1,219 1,585 5,658 3,823 Interest expense (663) (657) (2,637) (1,609) Realized loss on sale of - - (779) marketable securities -Amortization of debt issuance costs (178) (178) (710) (472) ----- ------ ------Interest and other income, net 378 750 1,532 1,742 ----- ------Income (loss) before (8,789) 2,861 (20,188) 29,771 income taxes Provision for (recovery of) income taxes 27,125 (1,159) 22,422 7,990 ----- -----Net income (loss) \$(35,914) \$ 4,020 \$(42,610) \$ 21,781 ----- ----- ------ ------Net income (loss) per share: \$ (0.75) \$ 0.09 \$ (0.90) \$ 0.47 Basic ----- ----- ------ ------Diluted \$ (0.75) \$ 0.08 \$ (0.90) \$ 0.45 Weighted average shares outstanding: Basic 47,692 46,902 47,337 46,673 ----- ----- ------ ------Diluted 47,692 48,220 47,337 52,062 -----(1) Includes amortization of: Acquired developed technology \$ 1,972 \$ 132 \$ 4,515 \$ 529 Acquired inventory mark-1,888 - 5,217 up -Acquired backlog - - 600 Deferred stock-based compensation 13 -60 -(2) Includes deferred stockbased compensation of: 174 -758 222 (3) Includes deferred stockbased compensation of: 77 11 307 131

PIXELWORKS, INC. RECONCILIATION OF GAAP AND NON-GAAP FINANCIAL INFORMATION (a) (In thousands, except per share data) (Unaudited)

Three Months Ended Year Ended December 31, December 31,

2005 2004 2005 2004

Reconciliation of GAAP and non-GAAP gross profit GAAP gross profit \$ 15,189 \$17,091 \$ 62,956 \$85,220 Amortization of acquired developed technology 1,972 132 4,515 529 Amortization of acquired inventory mark-up 1,888 - 5,217 Amortization of acquired backlog - -600 Deferred stock-based compensation 13 - 60 ------ -----Non-GAAP gross profit \$ 19,062 \$17,223 \$ 73,348 \$85,749 ----- ----- ------ ------Non-GAAP gross profit margin 44.0% 44.8% 42.7% 48.7% \_\_\_\_\_ \_ \_\_\_\_ \_\_\_\_ Reconciliation of GAAP and non-GAAP net income (loss) \$(35,914) \$ 4,020 \$(42,610) \$21,781 GAAP net income (loss) Reconciling items included in cost of revenue: Amortization of acquired developed technology 1,972 132 4,515 529 Amortization of acquired 1,888 inventory mark-up - 5,217 -Amortization of acquired backlog 600 -Deferred stock-based compensation 13 60 Reconciling item included in research and development: Deferred stock-based compensation 174 -758 222 Reconciling item included in selling, general and administrative: Deferred stock-based 77 307 131 compensation 11 Restructuring 1,162 - 1,162 Amortization of purchased intangible assets 334 122 1,084 486 Realized loss on sale of marketable securities -779 Tax effect of non-GAAP adjustments (1,761) - (5,058) ----- ------ ------Non-GAAP net income (loss) \$(32,055) \$ 4,285 \$(33,186) \$23,149 \_\_\_\_\_ \_ \_\_\_\_ \_\_\_ \_\_\_\_ \_\_\_\_ Non-GAAP net income (loss) per share: Basic \$ (0.67) \$ 0.09 \$ (0.70) \$ 0.50 \_\_\_\_\_ \_ \_\_\_\_ \_\_\_ \_\_\_\_ \_\_\_\_ Diluted \$ (0.67) \$ 0.09 \$ (0.70) \$ 0.47 ----- ----- ------ ------

Non-GAAP weighted average shares

outstanding:	0	0			
Basic		47,692	46,902	47,337	46,673
		=======	======	= =====	=== ======
Diluted		47,692	48,220	47,337	52,062

(a) Our non-GAAP gross profit, non-GAAP net income (loss) and non-GAAP net income (loss) per share differs from GAAP gross profit, GAAP net income (loss) and GAAP net income (loss) per share due to the exclusion of non-cash expenses for the amortization of various acquired intangible assets, amortization of adjustments to the value of inventory acquired in acquisitions, amortization of deferred stock-based compensation, restructuring charges and a realized loss on the sale of marketable securities used to fund the acquisition of Equator Technologies, Inc. Pixelworks' management believes the presentation of non-GAAP gross profit, non-GAAP net income (loss) and non-GAAP net income (loss) per share provides useful information to investors regarding Pixelworks' results of operations allowing investors to better evaluate ongoing business performance. Pixelworks' management also uses each of these non-GAAP measures internally to better evaluate ongoing business performance. Pixelworks, however, cautions investors to consider these non-GAAP financial measures in addition to, and not as a substitute for, our GAAP financial measures.

> PIXELWORKS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

> > December 31, December 31, 2005 2004

## ASSETS

Current assets: Cash and cash equivalents Short-term marketable secur Accounts receivable, net Inventories, net	\$ 68,604 \$ 32,585 ities 59,888 160,213 19,927 14,605 26,577 18,575		
Prepaid expenses and other current assets 7,277 4,856			
Total current assets	182,273 230,834		
Long-term marketable securities 17,145 79,483			
Property and equipment, net	29,029 12,444		
Other assets, net	18,277 12,969		
Debt issuance costs, net	3,780 4,483		
Acquired intangible assets, ne	t 37,321 2,520		
Goodwill	133,731 80,836		
Total assets	\$ 421,556 \$ 423,569		
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## LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:						
Accounts payable	\$	7,206	\$	5,946		
Accrued liabilities and current portion						
of long-term liabilities	2	6,269 12,84		2,842		
Income taxes payable		9,507		2,393		

-----Total current liabilities 42,982 21,181 Long-term liabilities, net of current portion 13,357 365 150,000 150,000 Long-term debt Total liabilities 206,339 171,546 Shareholders' equity 215,217 252,023 -----Total liabilities and shareholders' equity \$ 421,556 \$ 423,569 -----SOURCE: Pixelworks, Inc. Pixelworks, Inc. Investor Inquiries Jeff Bouchard, 503-454-1771 jeffb@pixelworks.com

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